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David C. Toland, Secretary

Laura Kelly, Governor

TO: The Honorable Governor Kelly
 House Speaker Ron Ryckman
 Senate President Susan Wagle
 House Majority Leader Daniel Hawkins
 Senate Majority Leader Jim Denning
 House Minority Leader Tom Sawyer
 Senate Minority Leader Anthony Hensley
 Senate Assessment and Taxation Committee
 Senate Commerce Committee
 House Commerce, Labor and Economic Development Committee
 House Taxation Committee

FROM: David C. Toland, Secretary of Commerce

DATE: January 31, 2020

RE: Fiscal Year 2019 PEAK Annual Report

The following information is for the reporting period beginning July 1, 2018 and ending June 30, 2019 (Fiscal Year 2019), and is provided to satisfy the annual reporting requirements of K.S.A. 74-50,216 in the Promoting Employment Across Kansas (PEAK) Act.

In 2009, Senate Bill 97 was passed and signed into law creating the PEAK program effective July 1, 2009. Companies that were relocating jobs to Kansas from out of state could retain 95 percent of the withholding taxes generated by the new employees that were paid wages at or above the county wage standard. Legislative changes in 2010 and 2011 broadened the program to allow companies to qualify that were locating a new business operation or function in Kansas, and to allow existing Kansas companies to begin participating in 2012. Additionally, the use of PEAK to retain jobs in Kansas began January 1, 2013, and ended June 30, 2018.

PROMOTING EMPLOYMENT ACROSS KANSAS

Promoting Employment Across Kansas program, known as PEAK, is designed to help recruit companies and jobs to Kansas by allowing them to retain up to 95% of the withholding taxes generated by new employees. This is the main incentive the state offers in business recruitment and is a vital tool to the Department. **It is important to note that as of June 30, 2018, we longer can use PEAK to retain jobs in Kansas.**

The PEAK benefit and term are based on the number of PEAK jobs/employees to be hired, their wage levels, and other economic impact variables of a project. During the benefit term, participating PEAK companies may retain or be refunded 95% of the state withholding tax of PEAK-eligible employees that are paid at or above the county median wage where the PEAK business facility is or will be located.

Qualified companies must create within a two-year period and maintain thereafter, a minimum of five new PEAK jobs in non-metropolitan counties or 10 new PEAK jobs in the metropolitan counties of Shawnee, Douglas, Wyandotte, Johnson, Leavenworth and Sedgwick to receive “Basic” program benefits. Qualified companies must create within a two-year period and maintain thereafter, a minimum of 100 new PEAK jobs regardless of location to receive “High Impact” program benefits. Aggregate wages of the PEAK jobs must meet or exceed the county median wage or North American Industry Classification System (NAICS) average wage for their industry. Applicants meeting program requirements may include for-profit companies and not-for-profit headquarters.

Qualified applicants also must:

1. Offer an adequate health insurance policy to its full-time employees within 180 days of hire that provides coverage for basic hospital and procedures care, physician care, mental health care, substance abuse treatment, prenatal and postnatal care and prescription drugs, and pay at least 50% of the employee’s health insurance premium cost.
2. Not owe undisputed federal, state or local taxes.
3. Not be under or intend to seek protection under the federal bankruptcy code.

PROMOTING EMPLOYMENT ACROSS KANSAS

During FY2019, 27 companies signed new agreements, projecting the hiring or **retention of 5,155 PEAK Jobs**, with a **direct annual payroll of \$284.0 million** and **\$630.8 million in capital investment expenditures**.

A total of 214 active agreements were required to submit quarterly reports. Of the 214, six companies terminated their agreement during the period. The remaining 208 active agreements projected the **hiring or retention of 33,670 PEAK Jobs**, with an estimated **\$2.2 billion in direct annual payroll** and **\$4.7 billion in capital investment expenditures**.

In FY 2019, companies reported the following results:

- 19,616 PEAK Jobs were created or retained, with an average hourly wage of \$41.93.
- \$1.6 billion in total payroll generated \$71.2 million in Kansas Individual Income Tax Withholding.
- Companies retained \$46.9 million, or 66.0%, of the withholding from PEAK Employees that received wages at or above the county wage standard (known as PEAK-Eligible Employees).
- \$24.2 million, or 34.0%, of the withholding was remitted to Kansas as the required five percent for PEAK-Eligible Employees and for PEAK Employees whose individual wages did not meet the county wage standard.
- Using industry-specific multipliers, 11,500 indirect jobs and \$480 million of indirect income are estimated to have resulted from the PEAK Jobs and wages reported in FY 2019 (Source: EMSI 2019.4).
- The return on investment (ROI) on the \$46.9 million withholding retained by PEAK participant companies in FY 2019 is estimated to be over \$2.6 billion*, including over \$206.3 million** in state and local tax revenue, and over \$45.0 billion*** in growth to the Kansas economy.

2019 PEAK AGREEMENTS

Table 1 (pages 3-12) lists active, completed and terminated agreements (due to not meeting program requirements) in FY 2019. An asterisk (*) indicates that the agreement was signed in FY2019.

* \$1 PEAK Investment = \$57 Total ROI (Source: Legislative Post Audit Report R-14-011 December 2014)

** \$1 PEAK Investment = \$4.40 ROI in State & Local Tax Revenue (Source: Legislative Post Audit Report R-14-011 December 2014)

*** \$1 PEAK Investment = \$960 ROI in Kansas Economy Growth (Source: Docking Institute of Public Affairs PEAK Program Evaluation & Economic Impact Analysis August 2013)

TABLE 1

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|------------------------------------|--------------------------------|------------------|-----------|---|
| Actavo Engineering Services, LLC | Relocation | Active | Johnson | Engineering Services |
| AE Wealth Management, LLC | New Location; Start Up | Active | Shawnee | Investment Advice |
| Aetna, Inc. | Relocation | Active | Johnson | Offices of Other Holding Companies |
| AgJunction, LLC | Relocation | Completed | Brown | Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing |
| ALG Property Casualty, Inc. | Relocation | Active | Johnson | Insurance Agencies and Brokerages |
| Alixa RX, LLC | New Location; OOS Expansion | Completed | Johnson | Pharmacies and Drug Stores |
| Amazon.com Services, Inc. | New Location; OOS Expansion | Active | Wyandotte | General Warehousing and Storage |
| Amazon.com Services, Inc. | New Location; OOS Expansion | Active | Johnson | General Warehousing and Storage |
| AMC Card Processing Services, Inc. | Relocation | Completed | Johnson | Other Amusement and Recreation Industries |
| American Multi-Cinema, Inc. | Relocation | Active | Johnson | Corporate, Subsidiary and Regional Managing Offices |
| American Multi-Cinema, Inc. | Relocation | Active | Johnson | Corporate, Subsidiary and Regional Managing Offices |
| API Americas Inc. | Relocation | Active | Douglas | Paper Bag and Coated Treated Paper Manufacturing |
| Aratana Therapeutics, Inc. | Existing Expansion | Active | Johnson | Pharmaceutical Preparation Manufacturing |
| Argus Consulting, Inc. | Relocation | Active | Johnson | Engineering Services |
| ARY, Inc. | Relocation | Completed | Johnson | Hardware Merchant Wholesalers |
| Associated Wholesale Grocers, Inc. | Relocation | Completed | Wyandotte | General Line Grocery Merchant Wholesalers |
| Atlas Aerospace, LLC | Existing Expansion | Active | Sedgwick | Other Aircraft Parts and Auxiliary Equipment Manufacturing |
| Barrier Compliance Services, LLC | Existing Expansion | Active | Johnson | All Other Specialty Trade Contractors |
| Barrier Technologies, LLC | Existing Expansion | Active | Johnson | Drywall and Insulation Contractors |
| BASYS Processing, Inc. | Existing Expansion | Active | Johnson | Financial Transactions Processing, Reserve and Clearinghouse Activities |
| BATS Global Markets Holdings, Inc. | Existing Expansion | Active | Johnson | Securities and Commodity Exchanges |
| Berkley Insurance Company | New Location; Start Up | Active | Johnson | All Other Insurance Related Activities |
| Bettis Contractors, Inc. | Existing Expansion * | Active | Shawnee | Fabricated Structural Metal Manufacturing |
| BHA Altair, LLC | Relocation | Active | Johnson | Corporate, Subsidiary and Regional Managing Offices |
| Big Heart Pet Brands | Retention | Completed | Shawnee | Dog and Cat Food Manufacturing |
| Bimbo Bakeries USA, Inc. | New Location; OOS Expansion | Active | Shawnee | Commercial Bakeries |

TABLE 1 (continued)

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|---|--------------------------------|------------------|-------------|---|
| Biomin America, Inc. | New Location; OOS Expansion | Active | Johnson | Chemical and Allied Products Merchant Wholesalers |
| Bold Transportation, Inc. | Relocation | Active | Wyandotte | General Freight Trucking, Local |
| Broderson Manufacturing Corporation | Existing Expansion * | Active | Johnson | Construction Machinery Manufacturing |
| BRR Architecture, Inc. | Retention | Completed | Johnson | Architectural Services |
| Brungardt, Honomichl & Company, P.A. | Retention | Completed | Johnson | Engineering Services |
| Brungardt, Honomichl & Company, P.A. | Existing Expansion | Completed | Johnson | Engineering Services |
| Capital Electric Construction Company, Inc. | Relocation | Active | Wyandotte | Current-Carrying Wiring Device Manufacturing |
| Cargill, Inc. | Retention | Active | Sedgwick | Flour Milling |
| Cargill, Inc. | Relocation | Active | Johnson | Grain and Oilseed Milling |
| Carter-Waters, LLC | Relocation | Active | Johnson | Corporate, Subsidiary and Regional Managing Offices |
| Central States Capital Markets, LLC | Relocation | Completed | Johnson | Securities Brokerage |
| Cereal Ingredients, Inc. | Existing Expansion | Active | Leavenworth | All Other Miscellaneous Food Manufacturing |
| CertainTeed Corporation | Existing Expansion | Active | McPherson | All Other Plastics Product Manufacturing |
| CertainTeed Corporation | Existing Expansion | Active | Wyandotte | Mineral Wool Manufacturing |
| Ceva U.S. Holdings, Inc. | Existing Expansion | Active | Johnson | Biological Product (except Diagnostic) Manufacturing |
| Churchill Container LLC | New Location; Start Up * | Active | Johnson | All Other Plastics Product Manufacturing |
| Cingulate Therapeutics, LLC | Existing Expansion * | Active | Johnson | Pharmaceutical Preparation Manufacturing |
| ColdPoint Logistics Warehouse, LLC | Existing Expansion * | Active | Johnson | Refrigerated Warehousing and Storage |
| Companion Protect, LLC | Existing Expansion | Active | Johnson | Other Direct Insurance (except Life, Health and Medical) Carriers |
| Composites One LLC | Relocation | Active | Johnson | Plastics Materials and Basic Forms and Shapes Merchant Wholesalers |
| Concordia Technologies, LLC | New Location; Start Up * | Active | Cloud | All Other Miscellaneous Fabricated Metal Product Manufacturing |
| Continental Mills, Inc. | Relocation | Completed | Riley | All Other Food Manufacturing |
| Coperion K-Tron Salina, Inc. | Existing Expansion | Active | Saline | Conveyor and Conveying Equipment Manufacturing |
| Creative Planning, Inc. | Existing Expansion | Active | Johnson | All Other Financial Investment Activities |
| CrossFirst Bank | Existing Expansion | Active | Johnson | Commercial Banking |
| Crown Equipment Corporation | New Location; OOS Expansion | Active | Sedgwick | Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance |

TABLE 1 (continued)

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|-----------------------------------|-----------------------------|------------------|-----------|--|
| Curo Management LLC | Retention | Completed | Sedgwick | Computer Facilities Management Services |
| CZ-USA | Existing Expansion | Active | Wyandotte | Small Arms, Ordnance and Ordnance Accessories Manufacturing |
| D.H. Pace Company, Inc. | Relocation | Active | Johnson | Other Building Equipment Contractors |
| D.H. Pace Company, Inc. | Existing Expansion * | Active | Johnson | Other Building Equipment Contractors |
| D.H. Pace Company, Inc. | Existing Expansion | Active | Johnson | Other Building Equipment Contractors |
| Dahmer Contracting Group LLC | Relocation | Active | Johnson | Drywall and Insulation Contractors |
| Dairy Farmers of America, Inc. | Relocation | Active | Wyandotte | Corporate, Subsidiary, and Regional Managing Offices |
| Deluxe Small Business Sales, Inc. | New Location; OOS Expansion | Active | Johnson | Administrative Management and General Management Consulting Services |
| Design Mechanical, Inc. | Existing Expansion | Active | Wyandotte | Plumbing, Heating and Air-Conditioning Contractors |
| Dex Media, Inc. | New Location; Start Up | Active | Johnson | Media Representatives |
| Digital Evolution Group, LLC | Retention | Active | Johnson | Internet Publishing and Broadcasting and Web Search Portals |
| Digital Evolution Group, LLC | Existing Expansion | Active | Johnson | Internet Publishing and Broadcasting and Web Search Portals |
| Dimensional Innovations, Inc. | Existing Expansion | Active | Johnson | Custom Architectural Woodwork and Millwork Manufacturing |
| Diteq Corporation | Relocation | Active | Johnson | Construction and Mining (except Oil Well) Machinery and Equipment Merchant Wholesalers |
| DSI Holdings Corporation | Relocation * | Active | Johnson | Corporate, Subsidiary and Regional Managing Offices |
| East Kansas Agri-Energy, LLC | Existing Expansion | Active | Anderson | Ethyl Alcohol Manufacturing |
| empirical foods, inc. | New Location; OOS Expansion | Active | Finney | Meat Processed from Carcasses |
| Epiq Systems, Inc. | Existing Expansion | Completed | Wyandotte | Data Processing, Hosting and Related Services |
| eSolutions, Inc. | Existing Expansion | Active | Johnson | Data Processing, Hosting and Related Services |
| Essense of Australia, Inc. | Retention | Active | Johnson | Women's, Children's and Infants' Clothing and Accessories Merchant Wholesalers |
| Essense of Australia, Inc. | Existing Expansion | Active | Johnson | Women's, Children's and Infants' Clothing and Accessories Merchant Wholesalers |
| Excel Industries, Inc. | Existing Expansion | Completed | Harvey | Farm Machinery and Equipment Manufacturing |
| Executive Flight Services, LLC | Relocation | Active | Johnson | Other Nonscheduled Air Transportation |
| Fabcon Precast, LLC | New Location; Start Up | Active | Linn | Other Concrete Product Manufacturing |

TABLE 1 (continued)

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|---------------------------------------|-----------------------------|------------------|-----------|---|
| Fabcon Precast, LLC | Existing Expansion * | Active | Linn | Other Concrete Product Manufacturing |
| Farmobile, LLC | Existing Expansion | Active | Johnson | Data Processing, Hosting and Related Services |
| Figeac Aero North America, LLC | Relocation | Active | Sedgwick | Other Aircraft Parts and Auxiliary Equipment Manufacturing |
| Fiorella's Jack Stack Barbecue | Relocation | Completed | Johnson | Corporate, Subsidiary and Regional Managing Offices |
| Fire Door Solutions, LLC | Existing Expansion * | Active | Johnson | All Other Nonresidential Specialty Trade Contractors |
| Flowers Baking Company of Lenexa, LLC | New Location; OOS Expansion | Active | Johnson | Commercial Bakeries |
| Foley Industries, Inc. | Existing Expansion * | Active | Sedgwick | Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance |
| General Motors, LLC | Relocation | Active | Wyandotte | Automobile Manufacturing |
| Genesis Corporation | New Location; OOS Expansion | Active | Johnson | Computer Systems Design Services |
| GHS, Inc. | New Location; Start Up | Active | Rice | Administrative Management and General Management Consulting Services |
| Gillpatrick Woodworks, LLC | New Location; Start Up | Active | Johnson | Institutional Furniture Manufacturing |
| Global Aviation Technologies LLC | Existing Expansion | Active | Sedgwick | Aircraft Manufacturing |
| Golden Star Inc. | Relocation | Completed | Johnson | Other Miscellaneous Nondurable Goods Merchant Wholesalers |
| Go-Modern, LLC | Relocation | Active | Shawnee | Commercial Printing (except Screen and Books) |
| Grant Thornton, LLP | Relocation | Active | Johnson | Administrative Management and General Management Consulting Services |
| Grantham University | Relocation | Active | Johnson | Colleges, Universities and Professional Schools |
| H.W. Lochner, Inc. | Relocation | Active | Johnson | Engineering Services |
| Hantover, Inc. | Relocation | Completed | Johnson | Corporate, Subsidiary and Regional Managing Offices |
| HCA Management Services, L.P. | Relocation | Active | Johnson | Office Administrative Services |
| HD Supply Power Solutions, Ltd. | Relocation | Active | Wyandotte | Electrical Apparatus and Equipment, Wiring Supplies and Related Equipment Merchant Wholesalers |
| Health & Benefit Systems, Inc. | Existing Expansion | Active | Johnson | Insurance Agencies and Brokerages |
| Hi-Tech Weld Overlay Group, LLC | Relocation | Active | Johnson | Metal Coating, Engraving (except Jewelry and Silverware) and Allied Services to Manufacturers |
| HNTB Holdings, Ltd. | Relocation | Active | Johnson | Engineering Services |

TABLE 1 (continued)

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|-----------------------------------|--------------------------------|------------------|-----------|---|
| Hoefer Wysocki Architects, LLC | Relocation | Active | Johnson | Architectural, Engineering and Related Services |
| Home Credit US, LLC | New Location; OOS Expansion | Active | Johnson | Consumer Lending |
| Hostess Brands, LLC | New Location; Start Up | Active | Lyon | Frozen Cakes, Pies and Other Pastries Manufacturing |
| Icon Enterprises, Inc. | Existing Expansion | Completed | Riley | Custom Computer Programming Services |
| iModules Software, Inc. | Existing Expansion | Terminated | Johnson | Custom Computer Programming Services |
| in2itive, LLC | New Location; Start Up | Active | Johnson | Other Accounting Services |
| Insight 2 Design, LLC | Existing Expansion | Active | Johnson | Industrial Design Services |
| Intervet Inc. | Existing Expansion | Active | Johnson | Pharmaceutical and Medicine Manufacturing |
| Intouch Solutions, Inc. | Existing Expansion | Active | Johnson | Marketing Consulting Services |
| J.E. Dunn Construction Company | New Location; OOS Expansion | Active | Wyandotte | Commercial and Institutional Building Construction |
| Jack Henry & Associates, Inc. | Existing Expansion | Active | Johnson | Computer Systems Design Services |
| Jake's Fireworks, Inc. | Existing Expansion | Completed | Crawford | Toy and Hobby Goods and Supplies Merchant Wholesalers |
| John Muller & Company, Inc. | Relocation | Completed | Johnson | Advertising Agencies |
| K&M Tire, Inc. | New Location; OOS Expansion | Completed | Douglas | Tire and Tube Merchant Wholesalers |
| Kaman Composites - Wichita, Inc. | Existing Expansion * | Active | Sedgwick | Other Aircraft Parts and Auxiliary Equipment Manufacturing |
| Kansas Protein Foods, LLC | New Location; Start Up * | Active | Rice | Soybean and Other Oilseed Processing |
| Keebler Company | Relocation | Active | Wyandotte | Cookie and Cracker Manufacturing |
| Kendall Packaging Corporation | Existing Expansion | Active | Crawford | Plastics Packaging Film and Sheet (including Laminated) Manufacturing |
| KeyBank, NA | Relocation | Active | Johnson | All Other Nondepository Credit Intermediation |
| Kiewit Corporation | Existing Expansion | Active | Johnson | Industrial Building Construction |
| Kiewit Engineering Group Inc. | Existing Expansion | Completed | Johnson | Engineering Services |
| Kiewit Power Constructors Company | Existing Expansion | Completed | Johnson | Other Heavy and Civil Engineering Construction |
| Kiewit Power Constructors Company | Relocation | Terminated | Wyandotte | Other Warehousing and Storage |
| Kindred Biosciences, Inc. | New Location; OOS Expansion | Active | Doniphan | Pharmaceutical Preparation Manufacturing |
| KMT Waterjet Systems, Inc. | New Location; Start Up | Completed | Cherokee | Fluid Power Pump and Motor Manufacturing |
| KMT Waterjet Systems, Inc. | Relocation | Active | Cherokee | Air and Gas Compressor Manufacturing |

TABLE 1 (continued)

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|------------------------------------|-----------------------------|------------------|-----------|---|
| Koller Products LLC | New Location; Start Up * | Terminated | Johnson | All Other Plastics Product Manufacturing |
| Kraft Tank Corporation | Relocation | Active | Wyandotte | Metal Tank (Heavy Gauge) Manufacturing |
| Kubota Tractor Corporation | New Location; OOS Expansion | Active | Johnson | Farm and Garden Machinery and Equipment Merchant Wholesalers |
| Learjet, Inc. | Relocation | Active | Sedgwick | Aerospace Product and Parts Manufacturing |
| LockPath, Inc. | Existing Expansion | Active | Johnson | Computer Systems Design and Related Services |
| Magic Kitchen, Inc. | Relocation | Active | Johnson | General Warehousing and Storage |
| Marathon Reprographics, Inc. | Relocation | Active | Wyandotte | Custom Computer Programming Services |
| Mariner Wealth Advisors, LLC | Existing Expansion | Active | Johnson | Investment Advice |
| MarketSphere Consulting, LLC | Relocation | Active | Johnson | Administrative Management and General Management Consulting Services |
| Mars Wrigley Confectionery US LLC | New Location; Start Up | Active | Shawnee | Chocolate and Confectionery Manufacturing from Cacao Beans |
| Massman Construction Company | Relocation | Active | Johnson | Corporate, Subsidiary and Regional Managing Offices |
| Mazuma Credit Union | Relocation | Active | Johnson | Credit Unions |
| MB Construction Services, Inc. | Relocation | Active | Johnson | Commercial and Institutional Building Construction |
| McFarlane Aviation, Inc. | Existing Expansion | Active | Douglas | Other Aircraft Parts and Auxiliary Equipment Manufacturing |
| Meadowlark Dairy Nutrition, LLC | New Location; OOS Expansion | Active | Finney | Dry, Condensed and Evaporated Dairy Product Manufacturing |
| Meara Welch Browne, PC | Relocation | Completed | Johnson | Offices of Certified Public Accountants |
| Mediware Information Systems, Inc. | Retention | Completed | Johnson | Custom Computer Programming Services |
| Members Mortgage Services, LLC | Existing Expansion | Active | Reno | Real Estate Credit |
| Members Mortgage Services, LLC | Existing Expansion | Active | Reno | Other Activities Related to Credit Intermediation |
| MGPI Processing, Inc. | Existing Expansion | Active | Atchison | Other Food Manufacturing |
| MIQ Logistics, LLC | New Location; Start Up | Completed | Johnson | Freight Transportation Arrangement |
| Missouri Kansas Supply Co., Inc. | Relocation | Active | Wyandotte | Metal Service Centers and Other Metal Merchant Wholesalers |
| Mixon/Hill, Inc. | Existing Expansion | Active | Johnson | Computer Systems Design Services |
| Mortgage Lenders of America, LLC | Existing Expansion | Completed | Johnson | Consumer Lending |
| Mortgage Research Center, LLC | Existing Expansion | Active | Johnson | Real Estate Credit |
| Multi-Service Technology Solutions | Existing Expansion * | Active | Johnson | Financial Transactions Processing, Reserve and Clearinghouse Activities |

TABLE 1 (continued)

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|--|-------------------------------|------------------|-----------|---|
| Murphy Hoffman Company | Relocation | Active | Johnson | Corporate, Subsidiary and Regional Managing Offices |
| Murphy-Hoffman Company | Existing Expansion | Active | Wyandotte | Corporate, Subsidiary and Regional Managing Offices |
| National Crop Insurance Services, Inc. | Retention | Completed | Johnson | All Other Insurance Related Activities |
| Netsmart Technologies, Inc. | Relocation | Active | Johnson | Custom Computer Programming Services |
| Nor-Am Ice and Cold LLC | New Location; OOS Expansion | Active | Doniphan | Refrigerated Warehousing and Storage |
| NorthWind Technical Services, LLC | Existing Expansion | Active | Brown | Computer Systems Design Services |
| NorthWind Technical Services, LLC | Existing Expansion | Completed | Brown | Switchgear and Switchboard Apparatus Manufacturing |
| Novation iQ, LLC | Existing Expansion | Active | Johnson | Polystyrene Foam Product Manufacturing |
| Nueterra Holdings Management, LLC | Existing Expansion | Active | Johnson | Office Administrative Services |
| Onspring Technologies LLC | Existing Expansion | Active | Johnson | Custom Computer Programming Services |
| Optiv Security Inc. | Relocation | Active | Johnson | Computer Systems Design and Related Services |
| Optiv Security Inc. | Existing Expansion * | Active | Johnson | Computer Systems Design and Related Services |
| Orizon Aerostructures, LLC | New Location; OOS Expansion * | Active | Johnson | Other Aircraft Parts and Auxiliary Equipment Manufacturing |
| Orizon Aerostructures, LLC | Relocation * | Active | Neosho | Machine Shops |
| Palmer Manufacturing & Tank, Inc. | New Location; Start Up * | Active | Finney | Metal Tank (Heavy Gauge) Manufacturing |
| PBI-Gordon Corporation | Relocation | Active | Johnson | Corporate, Subsidiary and Regional Managing Offices |
| PeopleAdmin, Inc. | Retention | Active | Johnson | Computer Systems Design Services |
| PeopleAdmin, Inc. | Existing Expansion | Active | Johnson | Computer Systems Design Services |
| Performance Contracting Group, Inc. | Retention | Active | Johnson | Commercial and Institutional Building Construction |
| Performance Contracting Group, Inc. | Existing Expansion | Active | Johnson | Commercial and Institutional Building Construction |
| Philadelphia Indemnity Insurance Company | Relocation | Active | Johnson | Insurance Agencies and Brokerages |
| Plastic Packaging Technologies, LLC | Existing Expansion | Terminated | Wyandotte | Plastics Packaging Film and Sheet (including Laminated) Manufacturing |
| Plastikon Healthcare, LLC | Existing Expansion | Active | Douglas | All Other Plastics Product Manufacturing |
| PQ Corporation | Existing Expansion | Active | Wyandotte | All Other Basic Inorganic Chemical Manufacturing |
| Prairie Rollers International, LLC | New Location; Start Up | Active | Reno | Iron and Steel Pipe and Tube Manufacturing from Purchased Steel |

TABLE 1 (continued)

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|--|-------------------------------|------------------|-----------|--|
| ProPharma Group Holdings, LLC | Existing Expansion | Active | Johnson | Other Scientific and Technical Consulting Services |
| PTMW, Inc. | Existing Expansion * | Active | Shawnee | Metal Tank (Heavy Gauge) Manufacturing |
| Redwood Trading, LLC | Relocation | Active | Johnson | Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals) |
| Rees Masilionis Turley Architecture, LLC | Relocation | Active | Johnson | Architectural Services |
| Reliance Label Solutions, Inc. | Existing Expansion | Active | Miami | Commercial Printing (except Screen and Books) |
| Reser's Fine Foods, Inc. | Existing Expansion * | Active | Shawnee | Perishable Prepared Food Manufacturing |
| RK Concrete Construction, Inc. | Existing Expansion | Active | McPherson | General Warehousing and Storage |
| Robert E. Miller Insurance Agency, Inc. | Relocation | Active | Johnson | Insurance Agencies and Brokerages |
| Rouse Frets Gentile Rhodes, LLC | Relocation | Completed | Johnson | Offices of Lawyers |
| RTS Administrative Service, Inc. | Existing Expansion | Active | Johnson | Freight Transportation Arrangement |
| RTS Administrative Service, Inc. | Existing Expansion * | Active | Johnson | Freight Transportation Arrangement |
| RTS Administrative Service, Inc. | Existing Expansion | Completed | Johnson | Freight Transportation Arrangement |
| Rubbermaid, Inc. | Relocation | Active | Cowley | Urethane and Other Foam Product (except Polystyrene) Manufacturing |
| RX Savings, LLC | Existing Expansion * | Active | Johnson | Software Publishers |
| S & W Waterproofing, Inc. | Relocation | Active | Johnson | All Other Specialty Trade Contractors |
| Saint Paul School of Theology | Relocation | Active | Johnson | Corporate, Subsidiary, and Regional Managing Offices |
| Scavuzzo's, Inc. | Relocation | Active | Wyandotte | Meat and Meat Product Merchant Wholesalers |
| Searles Valley Minerals, Inc. | Relocation | Active | Johnson | Potash, Soda and Borate Mineral Mining |
| Seats, Inc. | New Location; OOS Expansion * | Active | Johnson | Motor Vehicle Seating and Interior Trim Manufacturing |
| Security Benefit Corporation | Existing Expansion | Active | Johnson | Offices of Other Holding Companies |
| Security Benefit Corporation | New Location; Start Up | Active | Shawnee | Offices of Other Holding Companies |
| SelectQuote Insurance Services | Relocation | Active | Johnson | Insurance Agencies and Brokerages |
| Simmons Pet Food, Inc. | Relocation | Completed | Lyon | Dog and Cat Food Manufacturing |
| Simmons Pet Food, Inc. | Existing Expansion | Active | Lyon | Dog and Cat Food Manufacturing |
| Simmons Pet Food, Inc. | Existing Expansion | Active | Lyon | Dog and Cat Food Manufacturing |
| Sizewise Rentals, LLC | Relocation | Active | Johnson | Corporate, Subsidiary and Regional Managing Offices |
| SkyMark Refuelers, LLC | New Location; Start Up | Completed | Wyandotte | Motor Vehicle Body and Trailer Manufacturing |

TABLE 1 (continued)

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|---|--------------------------------|------------------|------------|--|
| Spectrum Brands, Inc. | Relocation | Active | Johnson | Plumbing and Heating Equipment and Supplies (Hydronics) Merchant Wholesalers |
| Spirit AeroSystems, Inc. | New Location; OOS Expansion | Active | Sedgwick | Aerospace Product and Parts Manufacturing |
| Spirit AeroSystems, Inc. | Existing Expansion | Active | Sedgwick | Aerospace Product and Parts Manufacturing |
| Spirit AeroSystems, Inc. | Existing Expansion | Active | Sedgwick | Aerospace Product and Parts Manufacturing |
| Splintek, Inc. | Relocation | Active | Johnson | Plastics Product Manufacturing |
| Stackify, LLC | Relocation | Active | Johnson | Software Publishers |
| Standard Motor Products, Inc. | Relocation | Active | Montgomery | Motor Vehicle Electrical and Electronic Equipment Manufacturing |
| Sun Valley, Inc. | Existing Expansion | Active | Reno | General Freight Trucking, Long-Distance, Truckload |
| Telemark Management Services, Inc. | Relocation | Completed | Wyandotte | Office Administrative Services |
| Terracon Consultants, Inc. | Existing Expansion | Active | Johnson | Engineering Services |
| Teva Pharmaceuticals USA, Inc. | Relocation | Completed | Johnson | Business to Business Electronic Markets |
| The Gerson Company | Relocation | Completed | Johnson | Toy and Hobby Goods and Supplies Merchant Wholesalers |
| The Purple Guys, LLC | Relocation | Active | Wyandotte | Computer Systems Design Services |
| TierPoint Midwest, LLC | New Location; OOS Expansion | Active | Johnson | Data Processing, Hosting and Related Services |
| Tiger Cool Express, LLC | New Location; Start Up | Completed | Johnson | Line-Haul Railroads |
| Timken SMO LLC | New Location; OOS Expansion | Active | Bourbon | Motor Vehicle Body and Trailer Manufacturing |
| TM Track Machines, LLC | New Location; Start Up | Completed | Labette | Support Activities for Rail Transportation |
| Topeka Health System, LLC | New Location; OOS Expansion | Active | Shawnee | General Medical and Surgical Hospitals |
| Tortoise Investments, LLC | Existing Expansion | Active | Johnson | Investment Advice |
| Transcontinental Robbie Inc. | Retention | Active | Johnson | Commercial Printing (except Screen and Books) |
| Transport Funding, LLC | Relocation | Active | Johnson | Sales Financing |
| Triumph Accessory Services | Existing Expansion | Active | Sumner | Fluid Power Valve and Hose Fitting Manufacturing |
| Triumph Structures - Kansas City | Relocation | Active | Johnson | Precision Turned Product Manufacturing |
| TruHome Solutions, LLC | Existing Expansion | Active | Johnson | Real Estate Credit |
| Union Tank Car Company | Existing Expansion * | Active | Butler | Support Activities for Rail Transportation |
| University of Kansas Hospital Authority | New Location; Start Up | Active | Wyandotte | General Medical and Surgical Hospitals |
| Upfield Sourcing US, Inc. | Existing Expansion | Active | Johnson | Fats and Oils Refining and Blending |

TABLE 1 (continued)

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|--------------------------------------|--------------------------------|------------------|-----------|--|
| USA800, Inc. | New Location; OOS Expansion | Active | Douglas | Telemarketing Bureaus and Other Contact Centers |
| Valley Hope Association | Retention | Terminated | Norton | Psychiatric and Substance Abuse Hospitals |
| Valley Hope Association | Existing Expansion | Terminated | Norton | Psychiatric and Substance Abuse Hospitals |
| Vector Technologies, Inc. | New Location; Start Up | Completed | Cowley | Special Die and Tool, Die Set, Jig and Fixture Manufacturing |
| Viega LLC | Relocation | Active | McPherson | Fabricated Pipe and Pipe Fitting Manufacturing |
| Virtus, LLC | Existing Expansion | Active | Johnson | Insurance Agencies and Brokerages |
| Walsworth Publishing Company, Inc. | Relocation | Active | Johnson | Corporate, Subsidiary and Regional Managing Offices |
| Webster Combustion Technology, LLC | New Location; OOS Expansion | Completed | Cowley | Heating Equipment (except Warm Air Furnaces) Manufacturing |
| Wells Fargo Clearing Services, LLC | Relocation | Active | Johnson | Investment Advice |
| WellSky Corporation | Existing Expansion * | Active | Johnson | Custom Computer Programming Services |
| WestPro Construction Solutions, Inc. | Relocation * | Active | Wyandotte | Commercial and Institutional Building Construction |
| WireCo World Group, Inc. | Relocation | Active | Johnson | Corporate, Subsidiary and Regional Managing Offices |
| World Fuel Services, Inc. | Relocation | Active | Wyandotte | Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals) |
| WWEX Franchise Holdings, LLC | Existing Expansion | Active | Johnson | Process, Physical Distribution and Logistics Consulting Services |
| YRC Inc. | Relocation | Active | Johnson | Corporate, Subsidiary and Regional Managing Offices |
| Zurich American Insurance Company | Existing Expansion | Active | Johnson | Insurance Agencies and Brokerages |