



Legislator's Referral Form

The KSBDC Network provides business consulting for individuals interested in starting a small business or who already own a small business. KSBDC services include one-on-one confidential business consulting at no cost. In addition, workshops, seminars, and online training are provided at no or low cost.

Referred by:

Your phone number:

Date:

Owner/prospective owner's name:

Business name and/or type of business:

Business address/city/county:

Phone Number for business owner/prospective owner:

Alternate Phone:

If available- business email:

If available- business website:

Business is a (check one): Startup: Existing:

Please check all areas that you believe the entrepreneur you are referring to the KSBDC would like to receive one-on-one business consulting:

- Business Startup Business plan development Financial projection development/analysis
- Cash flow analysis Marketing plan development Sources of capital and financing
- Inventory control procedures Product cost analysis and pricing Market research
- Advertising and sales strategies Selling to the government/procurement
- Buying or selling a business Inventor information E-commerce HR-personnel
- Succession planning/exit strategies Other _____

U.S. Small Business Administration



Please fax this form to Wally Kearns, KSBDC State Director at 785.291.3261 or email it to ksbdc.wkearns@fhsu.edu. Please contact the KSBDC State Office at 785-296-6514 or visit www.kansas.gov/ksbdc for additional information.